



MHSA 2018-19

**Behavioral Health & Recovery Services Mental Health Services Act
Innovation Project Planning FY2018-19
Potential Contractor Outreach Workshops - November 2018**

Agenda

- Welcome and Introductions
- “The Givens” – Innovation Regulations
- Local Focus for Project Proposals
- Funding Available for Projects
- Timeline
- Review Vendor Registration
- Final Questions and Next Steps

The Givens - Definition

- W&I Section 3200.184(a)
- “Innovation Project” means a project that the County designs and implements for a defined time period and evaluates to develop new best practices in mental health services and supports.

The Givens

- Focus for Innovation:
 - Learning, not services
(services ok, just not the point of the project)
- MHSA General Standards:
 - Community collaboration
 - Culturally competent system
 - Consumer/family-driven system
 - Integrated service experience
 - Wellness, recovery & resiliency

The Givens

- Contribution to Learning (W&I Sec 3910 (a))
 - Introduce a mental health practice or approach that is new to the overall mental health system, including, but not limited to, prevention and early intervention
 - Make a change to an existing practice in the field of mental health, including but not limited to, application to a different population
 - Apply to the mental health system a promising community-driven practice/approach that has been successful in a non-mental health context or setting

The Givens

➤ Contribution to Learning

- A mental health practice or approach that has already demonstrated its effectiveness is not eligible for funding as an INN project unless documentation about how and why adapting the practice or approach is consistent with Sec 3910 (a)(2)(different population)
- A mental health practice is deemed to have demonstrated its effectiveness if there is documentation in mental health literature* of the effectiveness of the practice
- Mental health literature* refers to any report, published or online, including but not limited to, peer-reviewed articles, nationally circulated articles, reports of conference proceedings, program evaluation reports and published training manuals

The Givens

- Select one... primary purpose for developing and evaluating the new or changed practice
Sec. 3910 (c)
 - Increase access to underserved groups
 - Increase the quality of services, including measurable outcomes
 - Promote interagency collaboration related to mental health services/supports/outcomes
 - Increase access to mental health services

The Givens

- Sec 3910 (d)
 - An Innovative project may affect virtually any aspect of mental health practices or assess a new or changed application of a promising approach to solve persistent mental health challenges, including but not limited to, administrative, governance and organizational practices, processes, or procedures; advocacy; education and training for services providers, including nontraditional mental health practitioners; outreach, capacity building, and community development; system development; public education efforts; research; services and intervention, including prevention, early intervention, and treatment

The Givens

- Sec 3910 (d) cont.
 - “persistent mental health challenge” means a priority issue related to mental illness or to an aspect of the mental health services system that the County, with meaningful stakeholder input, decides to address by designing and evaluating an applicable INN project
 - The challenge addressed must be consistent with the selected primary purpose for INN projects referenced in (c) of this section

The Givens

- INN projects are time-limited (Sec 3910.010)
 - Up to five (5) year time limit on projects
 - “start date” – the date the County begins implementation
 - “end date” – the date the County finalizes the decision whether to continue the project
 - Once the project ends, Innovation funds can no longer be used. To continue the project, or elements of the project, other funding must be identified

The Givens - Evaluation

- Innovation Project Evaluation (Sec 3915)
 - The County shall design a method for evaluating the effectiveness and feasibility of the Innovative Project and shall conduct the evaluation according to the method designed.
 - The evaluation shall measure intended mental health outcomes selected by the County that are relevant to the risk of, manifestation of, and /or recovery from mental illness or to the improvement of the mental health system.
 - The County shall select appropriate indicators to measure the intended mental health outcomes.

The Givens - Evaluation

➤ (Sec 3915) cont.

- The evaluation shall include a measurement related to the selected primary purpose. For example, if the primary purpose is to increase access to mental health services, the evaluation must include a measurement of access.
- The evaluation shall assess the impact of whatever element(s) of the Innovative Project are new and /or changed, compared to established practices in the field of mental health.

The Givens – Evaluation

➤ (Sec 3915) cont.

- The evaluation shall use quantitative and/or qualitative evaluation methods to determine which elements of the Innovative Project contributed to successful outcomes in order to support data-driven decisions about incorporating new and/or revised mental health practices into the County's existing systems and services and disseminating successful practices.
- The County shall collect and analyze necessary data to complete the evaluation.
- The evaluation shall be culturally competent and must include meaningful involvement by diverse community stakeholders.

Local Areas of Focus/Learning Questions

- Areas of focus & priority issues have been developed to help support innovations that accelerate county-wide transformation
- Issues for areas of focus and learning questions were developed with stakeholder input
- BHRS is sharing areas of focus and learning questions at potential contractor outreach workshops with the goal of educating potential contractors and facilitating submission of project proposals

Areas of Focus-Access

1. **Issue:** Accessing needed behavioral health services is problematic for people.

Learning questions:

- Can adopting new and expanded outreach strategies improve overall access for people in need of services?
- Can a community based outreach navigation effort affect timeliness and identification of needs and access?
- Using current data collected, what can we extract to show relevant outcomes related to access improvements?

Areas of Focus – Diverse Populations

2. Issue: Services and interventions to diverse populations e.g., African American, Asian, Hispanic, Native American, LGBTQ Communities.

Learning questions:

- Can adopting specific strategies to create culturally sensitive environments and resources reduce behavioral health disparities?
- What culturally congruent methods could be used within diverse communities to educate and reduce stigma about behavioral health services in order to improve utilization of needed services?
- What methods improve the wellbeing of children and transition age youth and strengthen developmental assets?

Areas of Focus – Education Training

4. Issue: Education training for service providers including nontraditional behavioral health practitioners.

Learning questions:

- Can increasing behavioral health competencies among health care providers increase early identification and reduce the necessity for crisis oriented care?
- What methods can be used to identify and assist with navigation for those with mild/moderate mental health needs to prevent long term effects of untreated behavioral health issues?
- What will help clinicians and other services providers become more open and receptive to whole person approaches to wellbeing and become better able to link their clients to appropriate information and support?

Areas of Focus – Housing & Employment

3. Issue: Homeless individuals with or at risk for serious mental illness lack access to services and supports such as housing and employment.

Learning questions:

- What methods are effective to connect homeless individuals with or at risk of serious mental illness to services and supports?
- Can landlords and employers be engaged to create opportunities for homeless individuals with or at risk of serious mental illness?
- What will help develop community and peer support among or for homeless with serious mental illness?

Additional priorities

- In addition to the priority issues and learning questions, BHRS Senior Leadership Team has also identified several characteristics of Innovation Projects that will receive bonus points when included in the project proposal:
 - Community-developed and driven proposals.
 - Projects that achieve their learning in 3-5 years.
 - Projects that can quickly complete start-up phase.

Q&A - Discussion

- What did you hear?
- What did you like?
- What questions do you have?



Break

To see things in the seed, that is genius.

Lao Tzu

Innovation Funding Available

FY 17-18

FY 18-19

FY 19-20

FY 20-21

FY 21-22

FY 22-23

Est: **\$1,300,662** to be spent by 06/30/20
\$1,000,000 available for new projects
 (from FY 17-18)

Est: **\$1,241,333** to be spent by 06/30/21
 (from FY 18-19)

Est: **\$1,268,675** to be spent by 06/30/22
 (from FY 19-20)

Funds available: \$4,778,683

Less BHRS admin: \$955,737

\$ for projects: \$3,822,946

Est: **\$1,268,675** to be spent by
 06/30/23 (from FY 20-21)

Calculation of Funds Available

***Table 1: Calculation of total funds for this round of project proposals**

Reverts June 30, 2020	\$1,000,000
Reverts June 30, 2021	\$1,241,333
Reverts June 30, 2022	\$1,268,675
Reverts June 30, 2023	\$1,241,333
Total to be allocated in this round	\$4,778,683
Less 20% BHRS Administration Cost	\$955,737
Total amount available for projects in this RFP	\$3,822,946

*documents funds that must be expended on innovation projects or otherwise will revert back to the State

Proposed Innovation Timeline *

March 2018	July 2018	November 2018	November-January 2019	January – June 2019	July - August 2019
Stakeholder meeting proposing Innovation planning	Stakeholder input to INN project opportunities	Pre-RFP release Potential Contractor Outreach Workshops	RFP posted, projects reviewed and selected for award	New projects to 30 day public review>BOS approval>OAC approval	Project(s) begin

* This chart represents, in brief, a complex process with many steps and may be subject to change.

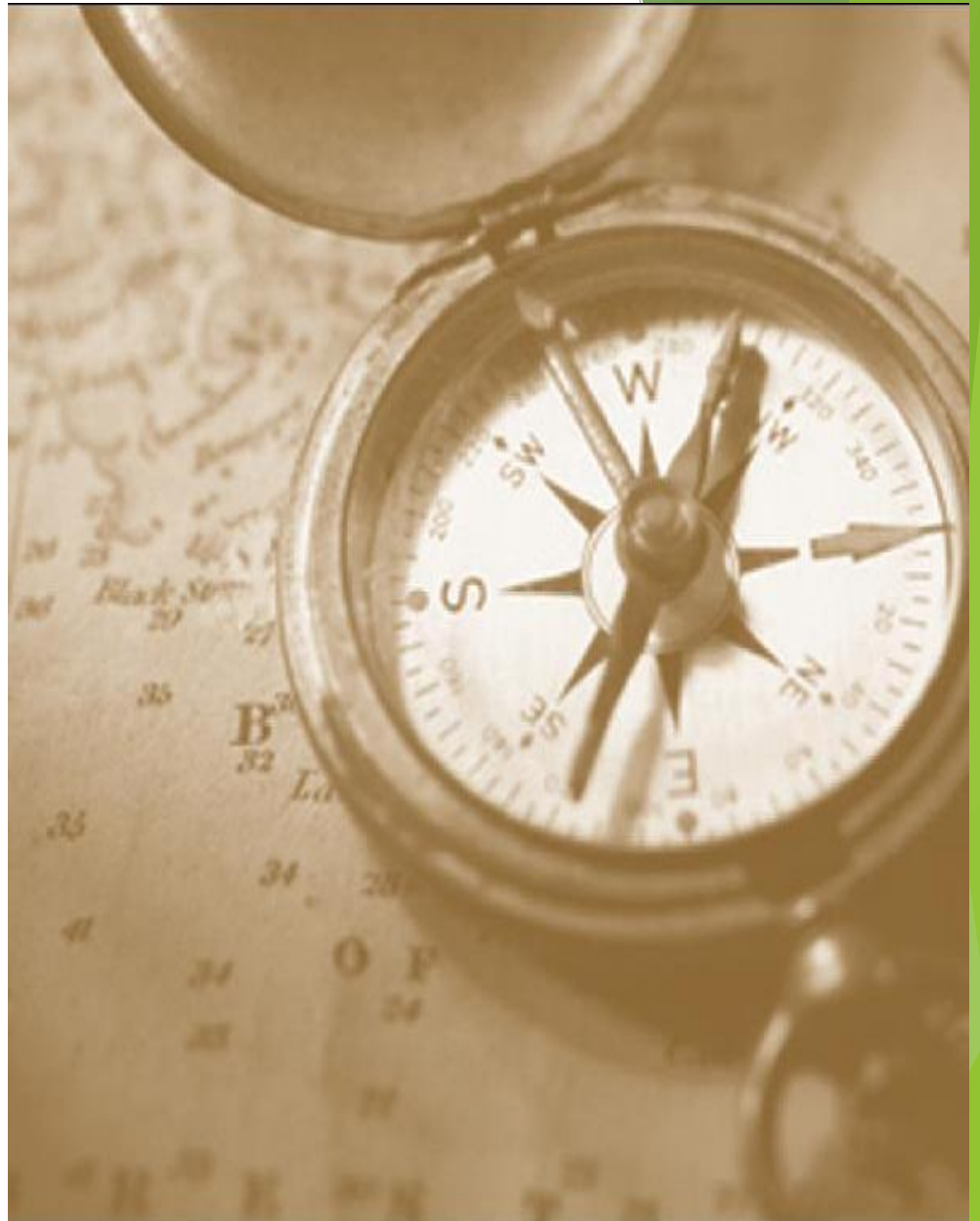
Key Elements of RFP Anticipated* Timeline

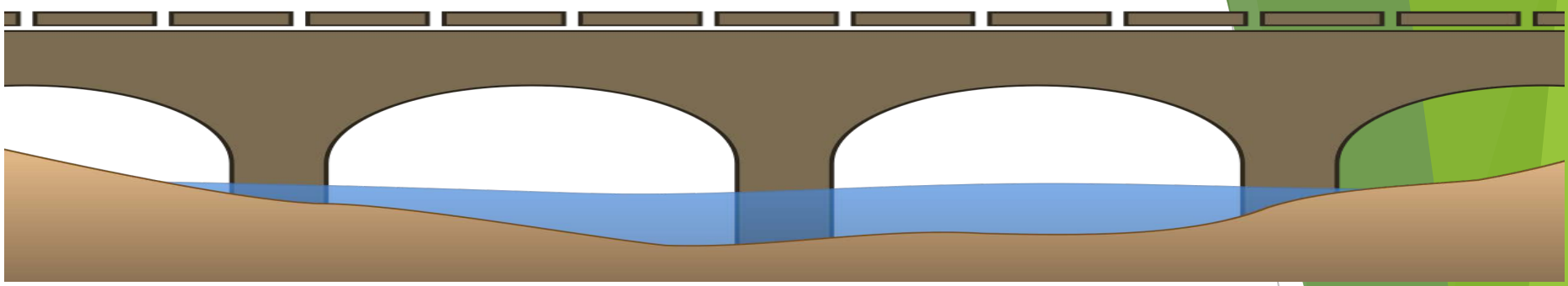
- Release of RFP- November 2018*
- RFP will be open for 5 weeks
- Non-mandatory bidders conference
- Late proposals not accepted
- After close of RFP >GSA reviews >expert panel reviews and scores proposals>GSA posts intended awards>process complete by January 2019*

Request for Proposal Process

- RFP basic content:
 - Minimum qualifications
 - Required exhibits and signatures
 - Scope of work
 - Project description
 - Evaluation
 - Budgets
 - Non-mandatory pre-proposal conference will be held after RFP is released and announced

General Services Agency





Procurement. Purchasing, renting/leasing, or otherwise acquiring any supplies, services or construction; includes all functions that pertain to the acquisition, including description of requirements, selection and solicitation of sources, preparation and award of contract, and all phases of contract administration.



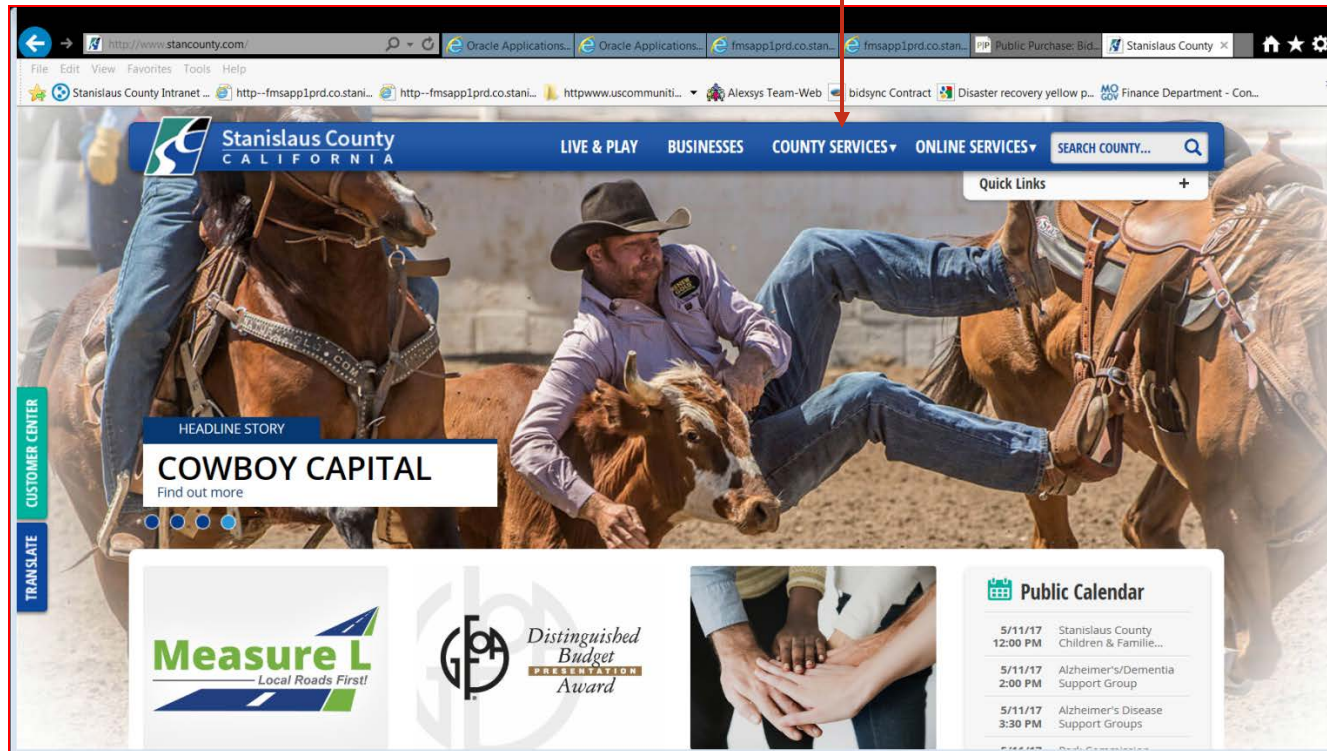
Doing business with the county:

www.stancounty.com

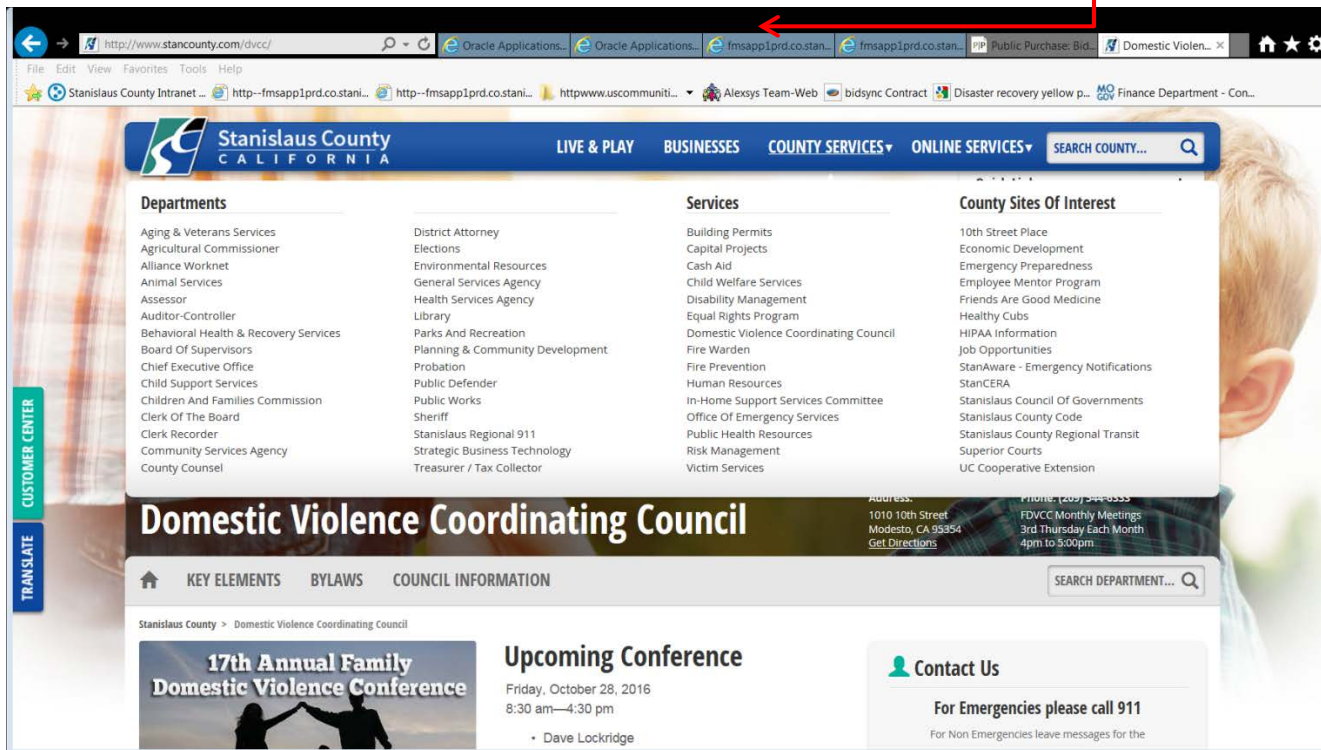


1. Select - County Services
2. Select - General Services Agency
3. Select – Purchasing
4. Select – Vendor Registration
 - Follow steps to register as a new Vendor.
 - If you've forgotten your password, you may re-register following the steps above.
 - Registration is “FREE” - Follow the **red** arrow, next page!

1. Select County services



2. Select general services



The screenshot shows the Stanislaus County website with the 'County Services' menu expanded. A red arrow points to the 'County Services' dropdown menu. The website header includes the Stanislaus County logo and navigation links for 'LIVE & PLAY', 'BUSINESSES', 'COUNTY SERVICES', and 'ONLINE SERVICES'. The 'COUNTY SERVICES' dropdown menu lists various departments and services. Below the menu, there is a banner for the 'Domestic Violence Coordinating Council' with contact information and a search bar. The main content area features a '17th Annual Family Domestic Violence Conference' announcement and a 'Contact Us' section with the emergency number 911.

Stanislaus County CALIFORNIA

LIVE & PLAY BUSINESSES **COUNTY SERVICES** ONLINE SERVICES SEARCH COUNTY...

Departments

- Aging & Veterans Services
- Agricultural Commissioner
- Alliance Worknet
- Animal Services
- Assessor
- Auditor-Controller
- Behavioral Health & Recovery Services
- Board Of Supervisors
- Chief Executive Office
- Child Support Services
- Children And Families Commission
- Clerk Of The Board
- Clerk Recorder
- Community Services Agency
- County Counsel
- District Attorney
- Elections
- Environmental Resources
- General Services Agency
- Health Services Agency
- Library
- Parks And Recreation
- Planning & Community Development
- Probation
- Public Defender
- Public Works
- Sheriff
- Stanislaus Regional 911
- Strategic Business Technology
- Treasurer / Tax Collector

Services

- Building Permits
- Capital Projects
- Cash Aid
- Child Welfare Services
- Disability Management
- Equal Rights Program
- Domestic Violence Coordinating Council
- Fire Warden
- Fire Prevention
- Human Resources
- In-Home Support Services Committee
- Office Of Emergency Services
- Public Health Resources
- Risk Management
- Victim Services

County Sites Of Interest

- 10th Street Place
- Economic Development
- Emergency Preparedness
- Employee Mentor Program
- Friends Are Good Medicine
- Healthy Cubs
- HIPAA Information
- Job Opportunities
- StanAware - Emergency Notifications
- StanCERA
- Stanislaus Council Of Governments
- Stanislaus County Code
- Stanislaus County Regional Transit
- Superior Courts
- UC Cooperative Extension

Domestic Violence Coordinating Council

Address: 1010 10th Street, Modesto, CA 95354 | Phone: (209) 544-0333

FDVCC Monthly Meetings: 3rd Thursday Each Month, 4pm to 5:00pm

KEY ELEMENTS BYLAWS COUNCIL INFORMATION SEARCH DEPARTMENT...

Stanislaus County > Domestic Violence Coordinating Council

17th Annual Family Domestic Violence Conference

Upcoming Conference

Friday, October 28, 2016
8:30 am—4:30 pm

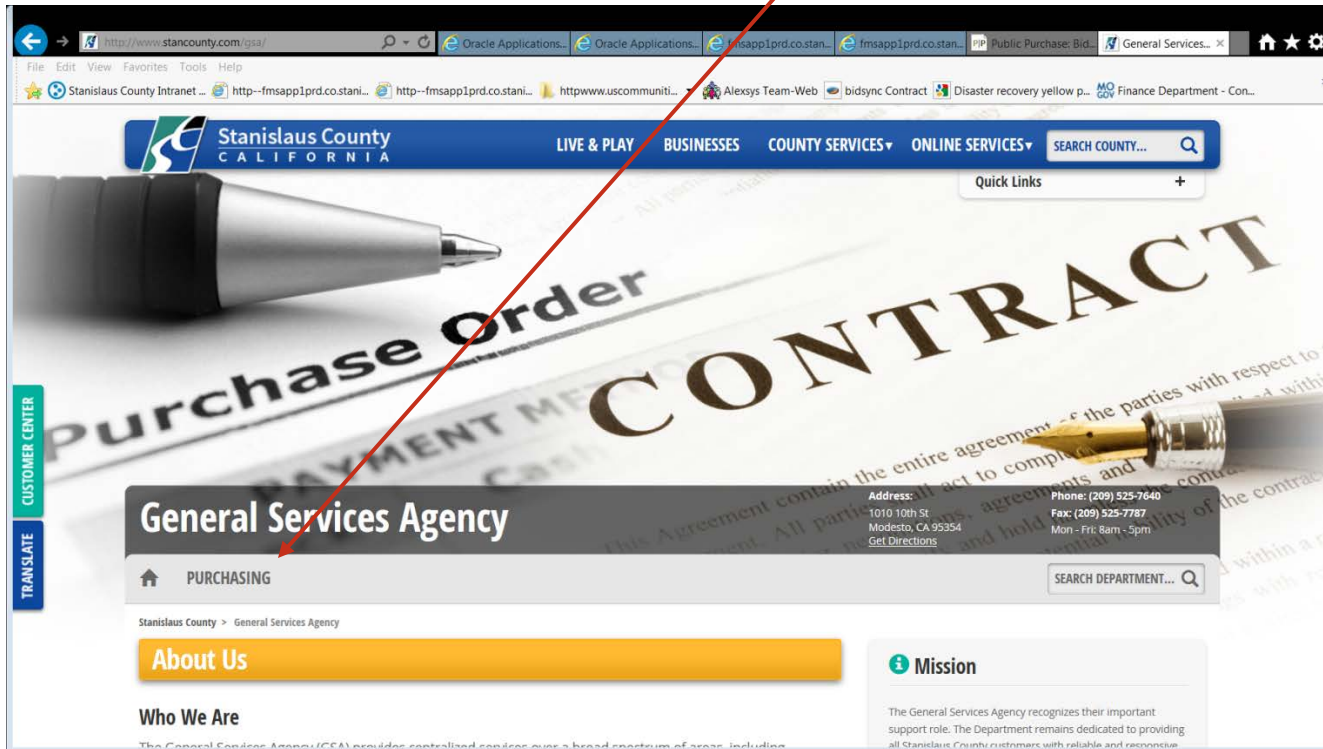
• Dave Lockridge

Contact Us

For Emergencies please call 911

For Non Emergencies leave messages for the

3. Select purchasing



4. select vendor registration

The screenshot shows the Stanislaus County Purchasing website. The browser address bar displays <http://www.stancounty.com/purchasing/>. The website header includes the Stanislaus County logo and navigation links: LIVE & PLAY, BUSINESSES, COUNTY SERVICES, and ONLINE SERVICES. A search bar is located on the right. Below the header, there is a large image of a pen and a hand holding a stack of money. The main content area features a 'Purchasing' section with a navigation menu: VENDOR REGISTRATION, ACTIVE BID POSTINGS, and PUBLIC WORKS BID OPPORTUNITIES. A red arrow points from the top of the page to the 'Terms & Conditions' link in the right-hand sidebar. The sidebar also contains a 'Quick Links' section with a plus sign and a 'SEARCH DEPARTMENT...' box. The footer includes contact information: Address: 1010 10th Street, Modesto, CA 95354; Phone: (209) 525-6319; Fax: (209) 525-7787; and hours: Mon - Fri: 8am - 5pm, Closed Weekends & Holidays.

5.

The screenshot shows a web browser window with the URL <http://www.stancounty.com/purchasing/vendor-registr>. The browser's address bar and tabs are visible at the top. The website's header features a large "Purchasing" title and a navigation menu with the following items: **VENDOR REGISTRATION**, **ACTIVE BID POSTINGS**, and **PUBLIC WORKS BID OPPORTUNITIES**. A search bar labeled "SEARCH DEPARTMENT..." is located to the right of the navigation menu. Below the navigation menu, the breadcrumb trail reads: Stanislaus County > General Services Agency > Purchasing > Vendor Registration.

County of Stanislaus Online Bidding System

Thank you very much for your interest in doing business with the County of Stanislaus. We are committed to providing an equal opportunity for all business enterprises to participate in our purchasing and contracting activities.

Most RFQs/RFPs, informal and formal solicitations will be processed through our online system. To receive notification of upcoming bid opportunities, you must register as a vendor online by following the two-step registration process outlined below. Once registered, you can search for bid requests, order and download documents, bid electronically (where applicable), and much more!

All responses are due on or before the time shown on each solicitation. Late responses cannot be accepted. It is the responsibility of each bidder/proposer to ensure that the most complete and current version of the solicitation, including any/all addenda, has been downloaded or otherwise obtained.

Local Vendor Preference (where applicable): In accordance with Stanislaus County Code 2.24.125, a five percent (5%) local preference shall be deducted from the total dollar amount bid by local vendors on competitive quotes and bids when submissions are evaluated. The total amount of local preference granted in a single bid shall not exceed \$5,000 over a non-local vendor. The award shall be made at full price of the quote or bid.

Registration Instructions

Please follow the two-step process below to register with Stanislaus County

STEP 1:

Address:
1010 10th Street
Modesto, CA 95354
[Get Directions](#)

Phone: (209) 525-6319
Fax: (209) 525-7787
Mon - Fri: 8am - 5pm
Closed Weekends & Holidays

Terms & Conditions

- Vendor Registration
- Purchasing Policies & Procedures [PDF]
- Purchase Order Terms & Conditions [PDF]
- Standard Short Contract [PDF]
- Standard Long Contract rev.8/28/2015 [PDF]
- Addendum to Agreement (Public Works of Improvement) [PDF]
- Standard Lease Agreement (Sample) [PDF]
- Insurance Certificate Requirements [PDF]

Contacts

Keith Boggs
County Purchasing Agent
Phone: (209) 525-7640
boggsk@stancounty.com

Brad Diemer
Purchasing Manager
Phone: (209) 525-6319
diemberb@stancounty.com

Susan Garcia, A.P.P., C.P.M.
Contract Administrator

5. Follow 2 step process

The screenshot shows a web browser window with the URL <http://www.stancounty.com/purchasing/vendor-registration.shtml>. The page content includes:

including any other agency, has been downloaded or otherwise obtained.

Local Vendor Preference (where applicable): In accordance with Stanislaus County Code 2.24.125, a five percent (5%) local preference shall be deducted from the total dollar amount bid by local vendors on competitive quotes and bids when submissions are evaluated. The total amount of local preference granted in a single bid shall not exceed \$5,000 over a non-local vendor. The award shall be made at full price of the quote or bid.

Registration Instructions

Please follow the two-step process below to register with Stanislaus County

1. Select New Vendor Registration from the main vendor portal.
2. Complete the information in each of the tabs.
 - a. Company Info:
 - Select a user name and password (user names/passwords must be between 6-10 characters).
 - b. Additional Addresses: If your company has multiple addresses you may enter them here.
 - c. Classifications/Licenses:
 - Select the classifications that are applicable to the business owner.
 - Select all contractor licenses that apply. License number and expiration date are mandatory if a license type is selected.
 - d. Other Business Info: Additional information that the Agency would like to know.
 - e. Category/Description:
 - Company Classes (if applicable): Enables you to select the classes that apply to your business.
 - f. Emergency Operations:
 - Choose "Yes" if you are able to assist the Agency in an emergency; if not, select "No".
 - g. Applying for Bench Firm Certification:
 - Applying for Bench Firm Certification: Firms that are certified as Disadvantaged Business Enterprise (DBE) or Small Business Enterprise (SBE) firms are invited to join the Bench to participate in specific RFQ procurement opportunities.

For complete registration instructions, please click [here](#)

If you have questions or need any assistance with the registration process, you may contact Stanislaus County Purchasing at (209) 525-6319. You may also contact Public Purchase at via email at support@publicpurchase.com, or through the Live Chat feature of the Public Purchase website (see <http://www.publicpurchase.com>, upper left corner) during business hours.

Contacts

PH: (209) 525-6319
FX: (209) 525-7787
GSA_Purchasing@stancounty.com

CUSTOMER CENTER

TRANSLATE

A red arrow points from the 'Registration Instructions' section to the 'CUSTOMER CENTER' button.

Instructions to Register



GENERAL SERVICES AGENCY
Keith D. Boggs
Assistant Executive Officer
GSA Director/Purchasing Agent
1010 10th Street, Suite 5400, Modesto, CA 95354
Phone: (209) 525-6319
Fax: (209) 525-7787

Thank you for your interest in doing business with Stanislaus County!

Stanislaus County GSA-Purchasing is now posting bid opportunities online via a third-party website, PlanetBids.com. To receive these notifications, register as a vendor with Stanislaus County by following this simple online process:

1. **Select New Vendor Registration from the main vendor portal at:**
<https://www.planetbids.com/portal/portal.cfm?CompanyID=14596>
2. **Complete the information in each of the tabs.**
Note: Fields marked with "*" (a red asterisk) are mandatory.
 - a. **Company Info:**
 - Select a user name and password (user names/passwords must be between 6-10 characters).
 - b. **Additional Addresses:** If your company has multiple addresses you may enter them here.
 - c. **Classifications/Licenses:**
 - Select the classifications that are applicable to the business owner.
 - Select all contractor licenses that apply. License number and expiration date are mandatory if a license type is selected.
 - d. **Other Business Info:** Additional information that the Agency would like to know.
 - e. **Category/Description:**
 - **Company Classes (if applicable):** Enables you to select the classes that apply to your business.
 - f. **Emergency Operations:**
 - Choose "Yes" if you are able to assist the Agency in an emergency; if not, select "No".
 - g. **Applying for Bench Firm Certification:**
Firms that are certified as Disadvantaged Business Enterprise (DBE) or Small Business Enterprise (SBE) firms are invited to join the Bench to participate in specific RFQ procurement opportunities.

Once fully registered, you will receive automated electronic notifications of Bids and RFPs issued by Stanislaus County GSA-Purchasing. However, you should check the County's list of active bid postings on a regular basis to ensure nothing is missed.

For more detailed instructions, please visit:
<https://www.planetbids.com/guides/PlanetBids%20Vendor%20Guide.pdf>

Request for Proposal (RFP)

- ▶ Procuring specific services, unique goods
- ▶ Focus on qualifications (must be concisely defined)
- ▶ Evaluation Committee – functions like jury
- ▶ Time Line
 - ▶ Publish: advertising, direct mailings, post on website
 - ▶ Pre-proposal Conference (discretionary)
 - ▶ Evaluation Committee - scores proposals according to pre-determined evaluation criteria
 - ▶ Award standard: best meets criteria, best value

INSURANCE REQUIREMENTS

► <http://www.stancounty.com/riskmgmt/risk-liability-sub-Insurance Requirements for Contractors/Vendors>

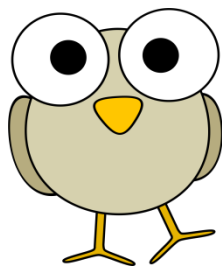
TYPE OF ACTIVITY	SPECIFICATIONS AND LIMITS
Maintenance and services contracts, including most routine maintenance, janitorial service, movers, on-site equipment maintenance agreements, lawn service, tree maintenance, fireworks exhibits, and other general services.	Use INSURANCE REQUIREMENTS FOR MOST CONTRACTS . Base the required limits on the amount of damage that may occur, not on the contract price.
Construction projects	Use INSURANCE REQUIREMENTS FOR CONSTRUCTION CONTRACTS . Construction projects will usually require course of construction (builder's risk) property insurance. Major construction projects, especially those which involve many subcontractors, may call for special insurance requirements. Contact Risk Management. *Type of work may allow lower limits of liability please consult with Risk Management.
Professional services, including architects, engineers, consultants, counselors, medical professionals, hospitals, clinics, attorneys, and accountants.	Use INSURANCE REQUIREMENTS FOR PROFESSIONAL SERVICES .
Environmental risks, including asbestos, hazardous chemicals or waste, and nuclear risks.	Use INSURANCE REQUIREMENTS FOR ENVIRONMENTAL CONTRACTORS AND / OR CONSULTANTS . Coverage specifications and limits should be developed to fit the circumstances of the situation. Generally, limits should be no less than \$2 million. Special insurance is available for hazardous activities, including nuclear risks, asbestos, removal/containment or waste handling.
Vendors, including vendors who supply equipment or other products to you. Entity and who do not perform other functions, such as installation or maintenance.	Use INSURANCE REQUIREMENTS FOR VENDORS can be used. Vendor exceptions: United Parcel Service, Federal Express, United States Postal Service, and for hire interstate truck lines insurance verification is not required.
Leases for tenants and concessionaires including food and beverage concessions, gift shops, office space tenants, child care centers, senior centers, and other space rental to lessees who have full-time or part-time employees.	Use INSURANCE REQUIREMENTS FOR LESSEES can be used if no autos are used or commercially parked on the premises. If autos are used or parked, INSURANCE REQUIREMENTS FOR MOST CONTRACTS should be used. If the tenant's activities include valet parking, with or without a fee, or servicing of automobiles, INSURANCE REQUIREMENTS FOR MOST CONTRACTS may need to be supplemented by additional coverage called garagekeeper's legal liability. The required limit for this coverage should be equal to the value of the maximum number of automobiles that may be in the tenant's custody.
Space rental, including short-term space rental for special occasions to groups who have no employees, such as club functions, weddings, dances, picnics or social dinners, crafts exhibitions or classes, animal shows and recreational activities, including baseball and football.	Use INSURANCE REQUIREMENTS FOR RENTAL OF FACILITIES . Special events policy is available through Risk Management.
Instructors	Use INSURANCE REQUIREMENTS FOR INSTRUCTORS .
Information Technology Professional Services (software development) or Information Technology Vendor Services (data storage).	Use INSURANCE REQUIREMENTS FOR IT PROFESSIONAL SERVICES OR IT VENDOR SERVICES . *Include a confidentiality clause, backup schedule, minimum response time, and a data breach notification requirement in the contract. Contact Risk Management for other considerations based on scope of work.
Transportation of Hazardous Materials	Use INSURANCE REQUIREMENTS FOR ENVIRONMENTAL CONTRACTORS AND / OR CONSULTANTS .
Other	Contact Risk Management if you have a contract that does not fit one of the scenarios listed on this matrix. Risk Management will assist in developing a custom Exhibit for based on the type of work being contracted.



**ADDITIONAL QUESTIONS,
PLEASE FEEL FREE TO
CONTACT OUR OFFICE**

@

209.525-6319



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Closing

- Final Questions
- Next steps
- **Contact information:**
 - **Before RFP release & after awards are finalized – Leng Power 525-5324**
 - **After RFP release and until awards are finalized – GSA 525-6319**